



UAntwerp Postdoc Day: How to valorise your research: Insights from entrepreneurial (former) postdocs

Lieve Hoflack, PhD. Valorisation manager, RIVA



What is the primary domain of your current research?

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Do you currently have an innovative idea that you would like to explore further?



**Submit your questions
throughout the session. We will
address them during the Q&A.**

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Valorisation?

From research to valorisation



Use innovative research results for the benefit of society by means of a product, process, organization or business model

The route towards valorisation



Excellent
research

Management &
protection of
research outcome

Creative use of research
outcome for use by
third parties

Valorisation
Commercial, societal,
educational, ...



What's in it for you?

- **Impact**
- **Recognition**
 - Beyond the academic society
 - Financial
 - Personal
 - Research group
- **The Valorisation Office is there to help you**



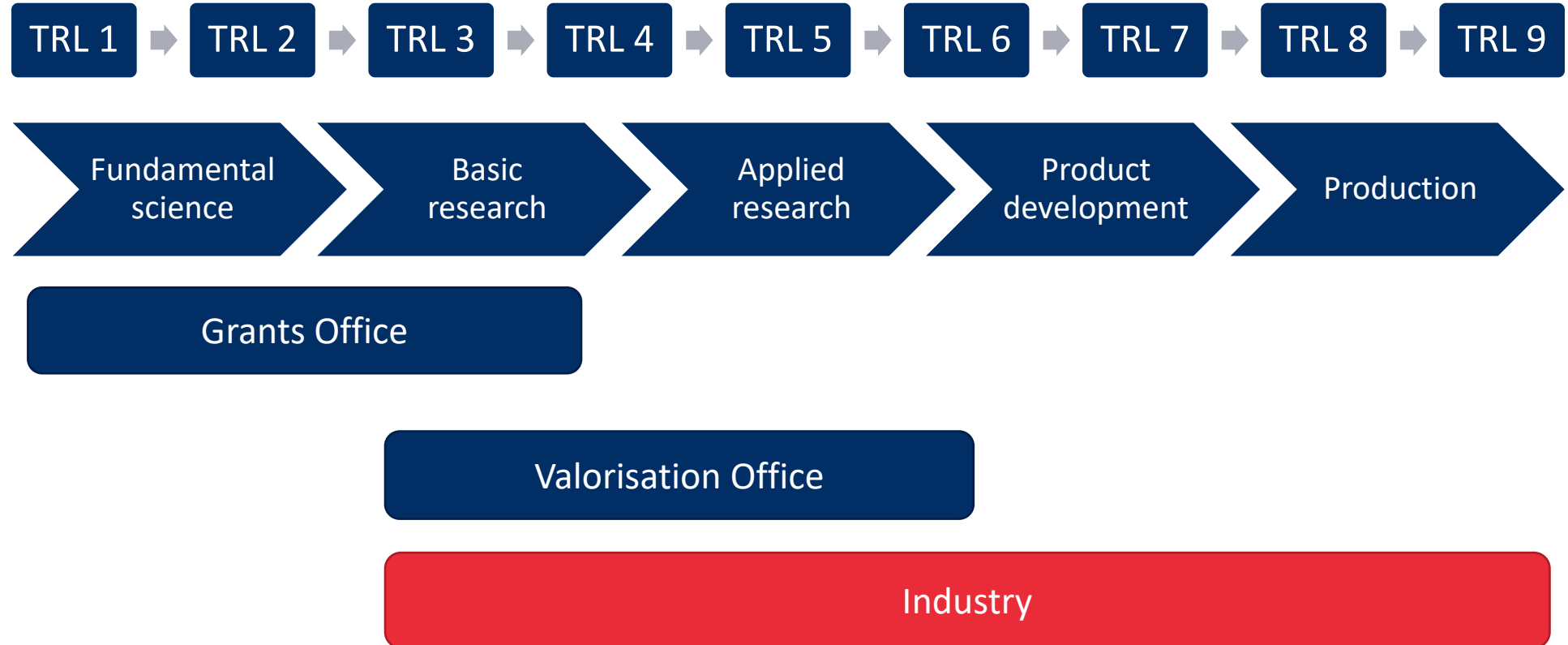


UAntwerp Postdoc Day: How to ~~valorise~~ create impact with your research?

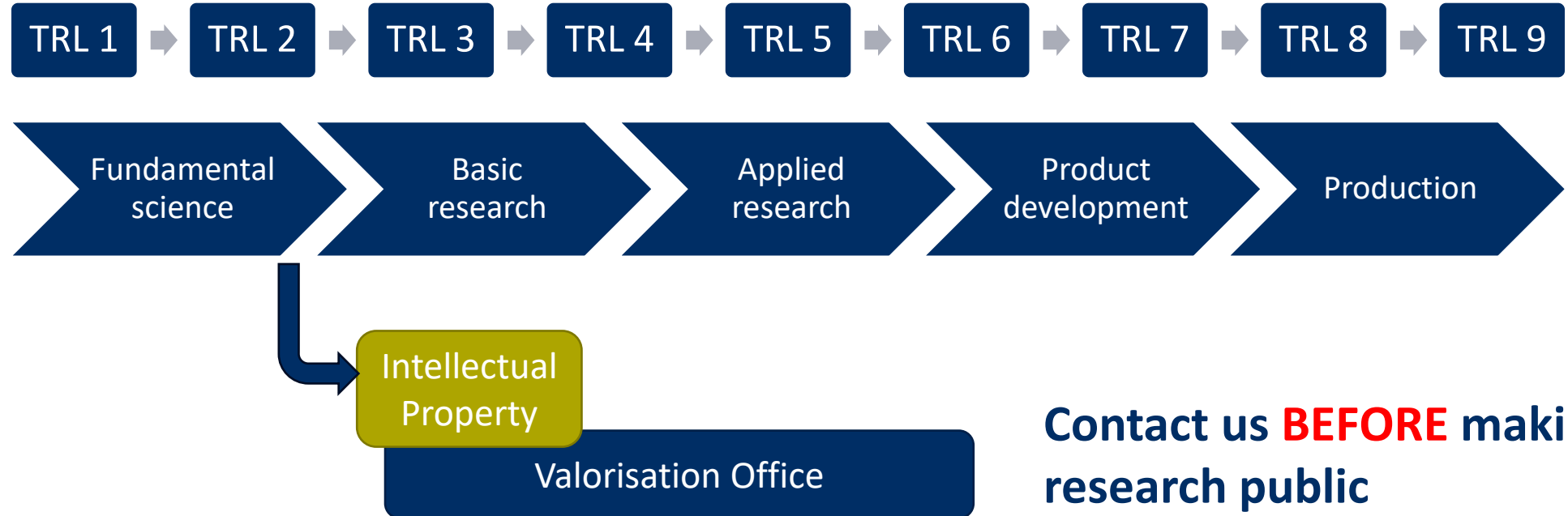
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When to contact the Valorisation Office?

Bringing technology to the market



Bringing technology to the market



Contact us **BEFORE** making research public

- PhD thesis
- Publication
- Abstract
- Meetings with third parties

You were contacted by a company to

- Discuss your research
- Acquire a molecule
- Work on your research results
- Collaborate
- License in your technology
- ...
- Contact the valorisation office



For postdocs

What can we do for you?

- **Advice for industrial research**
- **Valorising your research**
 - Licensing
 - Founding your spin-off
- **Finding funding**
 - VLAIO Innovation Mandates
 - IOF-POC
 - Other kinds of funding (VLAIO, imec.istart, Biotope, EIC,...)
- **Courses organised by the valorisation office: [link](#)**

Advice

- **Innovation? Talk to your manager**
- **Meeting(s)**
 - IP manager
 - Valorisation manager
 - Any other necessary expert
- **Common points of discussion**
 - ✓ Prehistory of the project?
 - ✓ What kind of protection & FTO?
 - ✓ Is there a business case?
 - ✓ Funding?
- ✓ **Invention disclosure form (IDF)**



Training courses for postdocs

- Baekeland & innovation mandates (11/06/2026)
- Dive-into-IP series (next session 13/10/2026)
- IOF-POC & Service platform projects
- Collaboration with industry: best practices and funding
- Jump-start your spin-off idea: tips & tricks
- Register through PINTRA → Department of Research Affairs and Innovation
→ Info sessions and training (or look in your inbox)
- A toolkit for entrepreneurial minds: the basics of intellectual property rights and valorisation (on UAntwerp Blackboard)
- VDAB/VLAIO e-learning on intellectual property for (aspiring) entrepreneurs (only in Dutch, e-ID login required)

Deep Dive Into Business



Valorisation Office is there to support you



Life sciences

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IP

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Cases from former postdoctoral researchers

Sveric Docking Technology

Real-time vessel monitoring systems built for the world's largest ports. Protecting critical quay infrastructure with centimeter-level precision.

Svetlana Samsonova



Sightera Biosciences

Pioneering clinically correlated drug-response data to power generative drug design.

We combine patient-derived biology with biomarker-driven discovery to discover first-in-class small molecules.

Hendrik Vercammen

66

De ultieme droom is een
kankertherapie
ontwikkelen met onze
eerste ontdekkingen

MAXIM LE COMPTE

Medeoprichter
Sightera Biosciences



Panel Discussion

Svetlana Samsonova – Sveric Docking Technology

Hendrik Vercammen – Sightera Biosciences

Lieve Hoflack – Valorisation manager RIVA, moderator

Questions?



Audience Q&A

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