

Invitation



Dear researcher

Are you interested in a hands-on learning experience that can be an eye-opener for your personal development?

The Human Resources Department invites you to take part in the half-day course

Learn to pitch

Content

Creative, persuasive and resilient people have more success in their career and personal life. How to make that difference? In a series of 3 short inspiration sessions will teach you lessons from street kids, surviving life in the hardest circumstances.

You will learn how to:

- Strengthen your creativity skills in your daily work (*Workshop 1: Boost your creative skills*)
- Make your professional goals or story 'stick' (*Workshop 2: Learn to pitch*)
- Recover from setbacks and rejection in order to strike back more effectively next time (*Workshop 3: Increase your personal resilience and agility*)

All these skills will help you perform better in your daily job. We advise you to enroll for all three workshops, but you can also subscribe for one (or two) workshops from the series, depending on your interests and personal needs and/or schedule.

The series 2nd workshop is all about **learning to pitch**.

Most people think that a good idea is what leads to success. However, history is littered with examples of good ideas going down the drain just because no one was able to communicate them well. This session will help you understand and develop strong influencing and persuasion skills and techniques using 'pitching' as a framework. These are necessary skills in e.g. preparing an inspiring presentation for an important conference, in successfully selling your new project proposal to relevant stakeholders (inside and outside academia), in selling yourself to a jury. Good pitching skills will increase your impact, both in your academic career as in other parts of your life or future career paths.

Target group

Postdoctoral researchers of the University of Antwerp who want to get in charge of their career.

Time schedule

Half a day online training on November 27th (9h-12h30)

Coach

[Bram Doolage](#) from [Streetwize](#)

Registration procedure

You can register by clicking [this link](#), with approval of your supervisor.

First come, first served! Places are limited (max 14 per edition).

We look forward to your participation!

Talent Center

postdocs@uantwerp.be